

CONFERENCE PROPOSAL



When it comes to selecting the venue for your next meeting, private function or conference, Distinction Whangarei Hotel and Conference Centre have it all sorted

www.distinctionwhangarei.co.nz www.distinctionhotels.co.nz

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WELCOME

Thank you for your interest in Distinction Whangarei as the proposed venue for your next Conference, Seminar, Meeting or Private Function. On the following pages we have detailed information on our Venue and facilities, including a selection of menus for your consideration.

All menus are samples only and can be tailored to suit your budget or dietary needs.

Our Conference Manager, will work closely with you to ensure all of your requirements are met. They will also assist in co-ordinating accommodation if required, equipment and refreshments to complement your schedule.

Please feel free to contact the hotel should you require further information or wish to make a reservation.

Our rates are valid to 31 December 2021

All prices are inclusive of GST at 15%, should GST alter, these rates will be subject to the additional GST component.

CONFERENCE FACILITIES AND SERVICES

Within this proposal are the detailed specifications and configurations for the conference rooms at the Distinction Whangarei. Optimum flexibility is offered in terms of style, seating arrangements and presentation facilities. We can even adapt the venue to suit promotional themes or events, stage displays, wedding or private functions.

Among the conference services we offer:

- $\sqrt{}$ Advice and booking of leisure activities
- $\sqrt{}$ Allocation of accommodation with the provision of a full rooming list
 - $\sqrt{}$ Detailed accounts at the end of your event
- √ Assistance with catering arrangements including menu and beverage selection



RESTAURANT AND BAR

- Our Restaurant offers A la Carte style dining.
- Open for Breakfast Monday Friday 6.30am to 9.30am, and Saturday Sunday from 7.00am to 10.00am
- Open for Dinner from 6.00pm daily
- Our Anchor Down Lounge is open from 4.30pm daily and is the perfect place to relax

DAILY DELEGATE PACKAGE

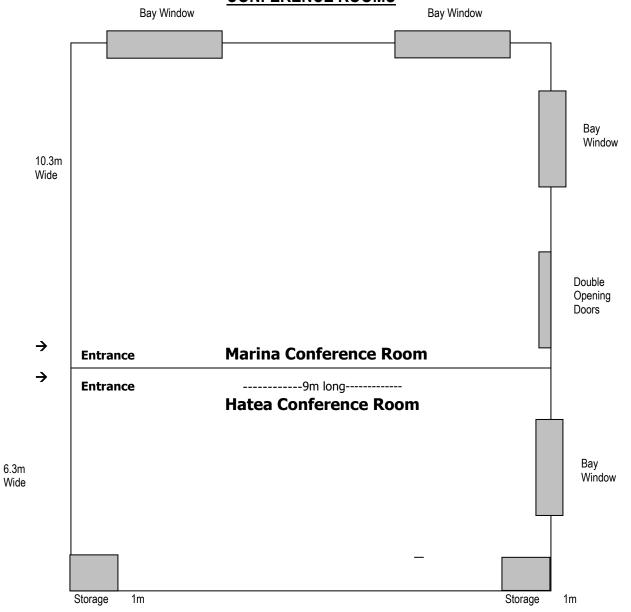
\$55.00 per person – Full day rate (minimum of 20 Delegates)

Includes:

- Function Room Hire
- Morning and Afternoon Tea Chef's Choice
- Lunch Chef's Choice
- Standard Equipment Projector Screen or LCD TV, Whiteboard and markers
- Water, Mints, Pens and Pads



CONFERENCE ROOMS



	THEATRE	CLASSROOM	U-SHAPE	BOARDROOM	BANQUET Round/Trestle	CABARET	AREA (M SQUARED)
MARINA	90	40	30	30	64 / 80	40	93
HATEA	40	20	20	20	32 / 40	30	70
COMBINED	130	80	/	/	96 / 120	1	163



Marina Room



Hatea Room





CONFERENCE ROOM PRICES

Marina Conference Room \$335.00 per day Hatea Conference Room \$250.00 per day Both Conference Rooms \$595.00 per day

Half Day Rates on Application

EQUIPMENT HIRE COSTS

COMPLIMENTARY

First Whiteboard, Markers, Duster
Mint, Pens & Pads
Water Cooler in the Conference Room
42 Inch LCD Screen or 100 Inch Projector Screen
Lectern
Unlimited Wi-Fi Access

Flipcharts \$16.00 each per day
DVD Player \$26.00 per day
Extra Whiteboard \$26.00 per day
Lapel Microphone \$60.00 per day
Hand Held Microphone \$60.00 per day
Data Projector \$100.00 per day
Portacom \$60.00 per day

ADDITIONAL SERVICES

Photocopying Faxes Secretarial Services IT Support

We have access to additional equipment not listed, please make a request and we may be able to accommodate your needs.

Any equipment hired in from offsite prices are subject to change.



CATERING COVER NOTES

When planning your catering requirements, we offer several different options, however our chef in conjunction with the conference manager are only too happy to create and tailor a menu to suit your specific needs.

Any delegates with specific dietary needs such as vegetarian or gluten intolerance can be catered for with prior notification. Without prior advice the hotel cannot guarantee special dietary requests can be provided. Buffet meal quantities are prepared based on confirmed numbers and for some items will not be replenished during the meal. These special items will be advised at time of enquiry.

Health and Safety

Due to health and safety regulations, food may only be kept out for a maximum of two hours. Please note our menus have minimum numbers and are subject to change at any time.

Final Numbers & Dietary Requirements

Final numbers expected to attend the event and any special dietary requirements must be advised no later than 7 days prior to the commencement of the event. This number will constitute the minimum charge.

Cancellations

For cancellations between 14 and 7 days prior to the event, the deposit will be non-refundable. For cancellations less than 7 days prior to the event, a fee of 50% of the estimated total revenue will be charged. For cancellations less than 24 hours prior to the event, 100% of the estimated total revenue will be charged.

All cancellations must be received by the Hotel in writing.

Each consecutive 24 hour period prior to the start time/day of the event is deemed to be 1 day.

BREAKFAST MENU

For groups of 10 - 130 people

Continental Buffet

Tea, coffee, cereal selection, pastries, yoghurt, juice, fruit, toast & spreads	\$21.00pp
*Add on the above buffet selection	\$6.00pp

Plated Cooked Breakfast

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Finger Food \$15.00ea

*Tea, coffee, danishes and croissants, assorted muffins

All items are subject to availability and alterations will be substituted accordingly



MORNING TEA & AFTERNOON TEA ITEMS

Tea and Coffee at \$3.50pp +

Savoury \$7.00ea

Assorted savouries (pies, quiche, etc...)
Vegetarian spring rolls with a sweet chili dipping sauce
Assorted club sandwiches (vegetarian available)
Homemade sausage rolls
Samosas with sweet chili dipping sauce
Warm mini quiche Lorraine
Savoury Scones
Cheese Scones

Sweet \$7.00ea

Lamington with jam & cream
Muffins of the day
Assorted sweet biscuits
Date scones with butter
Mixed seasonal fruit platter (subject to availability)
Chocolate brownie

LIGHT LUNCH MENU

Assorted club sandwiches \$12.00pp

Vegetarian Wraps \$12.00pp

Soup of the day served with bread & butter \$15.00pp

Assorted NZ cheese platter with fresh & dried fruits, jelly quince, crackers and bread \$23.00pp

All items are subject to availability and alterations will be substituted accordingly



TABLE DE HOTE LUNCH MENU

Minimum Numbers of 10

Beer Battered Fish \$27.00pp

Served with house salad, fries, lemon wedge & tartare sauce

Open Steak Sandwich \$28.00pp

Thinly sliced steak on top of baguette bread with salad & tomato relish served with fries

Hawaiian Burger \$27.00pp

Homemade burger patty with sliced pineapple, salad & tomato relish served with fries

Sirloin Steak \$34.00pp

Sirloin (200gram) steak with seasoned fries, fried egg, and mushroom sauce or garlic butter

Butter Chicken \$26.00pp

Mouthwatering butter chicken served with steamed rice

BUFFET LUNCH MENU

Minimum Numbers of 20

Beef Lasagna \$25.00pp

Beef Lasagna served with fries & salad

Beef Sheppard pie \$27.00pp

Beef Sheppard pie served with fries

Pizza Lunch – Vegetarian available \$27.00pp

Assorted pizza lunch served with a tossed salad and rustic fries

Samosa, spring roll and chicken nuggets \$20.00pp

Served with fries

DESSERT

Tea and Coffee at \$3.50pp +

Warm apple crumble \$13.00pp

Served with vanilla ice cream

Seasonal Fresh fruit salad \$14.00pp

Soaked in our very own sauce

Frozen Ice Cream \$11.50pp

2 scoops of ice cream with your choice of berry sauce, caramel sauce & chocolate sauce.

All items are subject to availability and alterations will be substituted accordingly



Platters

Assorted Danish pastry platter \$8.00pp

Antipasto platter with various cold meats, pickles, relishes, chutneys Dips & assorted breads \$21.00pp

NZ cheeses platter with various dips & chutneys \$21.00pp

Canape / Finger Food Selection

Savoury \$7.00ea

Parmesan & Garlic croquettes
Assorted club sandwiches
Mini beef burgers with sage and onion jam
Chicken kebabs
Pulled pork sliders with coleslaw
Chicken wrapped roll
Vegetarian wrapped roll

Sweet \$7.00ea

Chocolate Mousse Mini Pavlova

Selections of Teas and Coffee available at an additional \$3.50pp
Orange Juice at an additional \$4.50pp

All items are subject to availability and alternative dishes may will be substituted accordingly



TABLE DE HOTE SAMPLE MENU

Minimum of 10 people required – Maximum of 60 people

2 Courses (Entrée and Main or Main and Dessert) \$50.00pp including GST per person 3 Courses (Entrée, Main and Dessert) \$60.00 including GST per person

Entrée:

Cheese garlic and herb pizza

OR

Seafood chowder with warm bread

Main:

Oven baked fish of the day

Served with thick potatos, steamed vegetables seasoned with Dukkah seasoning & lemon hollandaise sauce

Оŀ

Chicken Curry

Served with steamed coconut rice & poppadum's

OR

Sirloin steak

Served in a garlic butter sauce with French fries
And a side salad

Dessert:

Warm Apple Crumble

Vanilla ice cream & Custard sauce

OR

Double Chocolate Brownie

Vanilla ice cream & chocolate sauce

The above menu is based on our current A La Carte menu which does change seasonally,

Dependent on your date of stay the above menu items may change.

A confirmed menu will be provided closer to your arrival, using the operational A La Carte Restaurant menu.

Alterations can be made to this menu to suit your requirements



BUFFET SELECTION

For groups of 30 - 130 people

Please see the below options we have available for selection and then pick from the appropriate menu.

Please note all buffets are served with a side of Seasonal Steamed Vegetables tossed in butter & Roast root vegetables.

\$45.00 per person

One Entrée
Two Salads
Two Mains
One Hot or cold Dessert

\$55.00 per person

One Entrée Three Salads Three Mains Two Desserts Hot or Cold

\$65.00 per person

One Entrée Four Salads Four Mains Three Desserts Hot or Cold



BUFFET MENU OPTIONS:

Entrée:

Soup of the day with warm breads & butter

Breads with assorted spreads & various dipping sauces

Salads:

Potato & egg salad tossed in mayonnaise

Tossed green salad with lettuce, tomato, spring onion and cucumber with a citrus dressing

Coleslaw with red & white cabbage and a homemade mayonnaise

Greek salad with feta, olives, cucumber, tomato and red & white onion

Shrimp & Surimi pasta salad

Beetroot Salad

Mains:

Chicken:

Roast Chicken served in a creamy mushroom sauce

Baked Honey soy chicken drumsticks

Seafood

Steamed fish with caper cream sauce

Goujons of fish with fries, lemon and tartare sauce

Lamb:

Roast leg of lamb with lamb jus



Beef:

Roast sirloin of beef with jus

Beef stroganoff

Beef shepherd pie

Pork:

Honey glazed baked champagne ham with gravy

Twice cooked belly of pork with a hoi sin bbq sauce

Desserts Hot & Cold:

Apple crumble with custard

Mini pavlova with seasonal fruits

Fresh fruit salad soaked in our very own sauce

Chocolate Mousse

Lamington with whipped cream & berry sauce on top



BEVERAGE SELECTION

Fruit Juices Orange, Pineapple, Apple, Cranberry & Grapefruit.		\$6
Sodas Coca-Cola, Diet Coke, Sprite, Ginger beer Or Lemon Lime & Bit	ters.	\$5.50
Sparkling Water		\$6
Bundaberg Ginger Beer 330ml		\$6
BEERS		
Tap Beers Standard Export Gold, Lion Red, DB Export Citrus, Estrella, Speight Gold, Steinlager Classic		\$9 \$8
Premium & Craft Heineken, Corona, Steinlager Pure, Stella Artois, Panhead Range & Tuatara Range Somersby Cider Apple or Blackberry		\$9
<u>Champagne</u>		
Brancott Estate Sparkling Sauvignon Marlborough	750ml	
Brancott Estate Brut, Marlborough	200ml 750ml	· .
Sauvignon Blanc The Grayling Marlborough Brancott Estate, Marlborough Stoneleigh Latitude Marlborough	Glass \$8 \$9 \$10	Bottle \$30 \$34 \$38
<u>Pinot Gris</u> The Grayling East Coast Triplebank, Marlborough	\$8 \$10	\$30 \$38
<u>Chardonnay</u> The Grayling East Coast Church Road Core Marlborough Brancott Letter Series 'O' Marlborough	\$8 \$10 \$12	\$30 \$38 \$48
<u>Riesling</u> Camshorn Classic Marlborough	\$10	\$38



Rose		
Church Road Gwen, Hawkes Bay	\$12	\$48
Pinot Noir		
The Grayling, Waipara	\$8	\$30
The Last Shepherd, Central Otago	\$12	\$46
Other Red Wines		
Stoneleigh Latitude Merlot Marlborough	\$10	\$38
Church Road Syrah, Hawkes Bay	\$11	\$42
Jacob's Creek Double Barrel Shiraz, Barossa Valley	\$12	\$48

YOUR CHECKLIST

Have you arranged everything? Is there anything you may have forgotten? To ensure you have all that is required to effectively co-ordinate your event Distinction Whangarei has prepared the following Event Checklist:

Co	nference Room Requirements	Cat	tering Requirements
	Capacity		Menu Selections Breakfast
Spe	ecifications		Arrival Tea & Coffee Morning Tea
	Lighting		Lunch
	Heating		Afternoon Tea
	Floor Plan		Energy Break
	Availability		Dinner
	Access Time		Beverages
	Microphone		Times
Ro	om Set-up		Final Numbers
	Theatre Style Classroom Style	Ac	commodation
	Boardroom Style	П	Number of Rooms
	U-Shape Style		Room Type Arrival & Departure Dates
Tec	chnical Support		Guest Names
	Required Equipment Costs		
	Set-Up of Equipment		



DISTINCTION WHANGAREI CONFERENCE AGREEMENT

The Agreement made on this	day of	202_
BETWEEN Distinction Whangarei AND		
of		(Client)
RECITALS:		
A. Distinction Whangarei is in the business of the Client.	providing Conference, Banquet and Accommodatio	n facilities to
B. The Client wishes to engage Distinction Wh	nangarei to provide certain of these facilities for the	Client.
C. The parties now wish to record the terms ar	nd conditions of that engagement.	
IT IS AGREED THAT:		
1.The terms and conditions of the engagemen	nt are attached.	
2.The fee schedule is attached (Distinction que	otation/confirmation letter).	
SIGNED FOR AND ON BEHALF OF: Distinction Whangarei	In the presence of:	
Conference Manager		
SIGNED FOR AND ON BEHALF OF:		
Company Name	In the presence of:	
Signature		
Position Held	-	



DISTINCTION WHANGAREI CONFERENCE & BANQUET TERMS & CONDITIONS

1.0 FINAL NUMBERS:

1.1 The numbers expected to attend the event must be advised seven days (5 working days) prior to the commencement of the event, with final confirmation no later than 10am two working days prior to the event. This number will constitute the minimum charge.

2.0 FUNCTION ROOM HIRE:

- 2.1 It is agreed that the event will commence at the scheduled time and that the function room allocated will be vacated at the nominated time. The Hotel reserves the right to apply a charge for each additional hour exceeding the agreed specified time.
- 2.2 In the event that a designated room cannot be made available, the Hotel reserves the right to substitute comparable facilities and where possible will give the Client prior notification of the substitution.
- 2.3 Room hire charges, if applicable, are subject to the period required, number of guests in attendance and overall catering requirements.

3.0 CONFIRMATION:

3.1 Confirmation of a booking must be made by way of this signed contract by the Client within 14 days of the original reservation otherwise the Management of the Hotel reserves the right to cancel the booking and allocate the venue to another client.

4.0 DEPOSIT:

- 4.1 To secure a Conference reservation with the Hotel, a minimum deposit of \$500.00 or 20% of the estimated function cost (which ever is the greater) may be required at the time of confirmation.
- 4.2 To secure a Wedding or Stand-alone Banquet reservation with the Hotel, a minimum non-refundable deposit of \$500.00 is payable at the time of reservation and a further payment of 50% of the estimated function cost is required at three months (3) prior to the function.
- 4.3 The Hotel reserves the right to vary the deposit amount.
- 4.4 If deposit is paid by credit card a credit card fee of 1.5% of the amount will apply.

5.0 FINAL PAYMENT:

- 5.1 For Conferences, final payment will be due on departure by credit card or bank cheque unless prior credit facilities have been approved by the Credit Manager of Distinction Whangarei. If the final accounts are paid by credit card on departure, a credit card fee of 1.5% of the total amount will apply. If the final accounts are paid after departure on invoice by credit card, the full merchant card fee will be applicable to the total amount.
- 5.2 For Weddings and Stand-alone Banquets, final payment of all known expenditure will be due in full 7 days prior to the function and the balance payable at the conclusion of the event, prior to departure.
- 5.3 It is understood that in instances where prior credit facilities have not been arranged with Distinction Whangarei and where the Client's guests or invitees have incurred additional charges such as meals, laundry, toll charges and liquor, these accounts must be settled on departure. If these charges are not paid by the individual concerned, they must be settled by the Client as part of the final account.

6.0 CANCELLATION:

- 6.1 Food and beverage functions may be cancelled in writing up to 14 days prior to the function commencement without penalty to the client.
- 6.2 For cancellations between 14 days and 7 days prior to the function, the deposit will be non-refundable.
- 6.3 For cancellations less than 7 days prior to the function, a fee of 50% of the estimated total revenue will be charged.
- 6.4 For cancellations 24 hours or less prior to the function 100% of the estimated total revenue will be charged.
- 6.5 Each consecutive 24 hour period prior to the start time/day of the function is deemed to be 1 day
- 6.6 All cancellations must be received by the Hotel in writing.

7.0 FOOD & BEVERAGE:

- 7.1 The Hotel will not allow food and/or beverage of any kind onto the premises for consumption or any other purpose, for the Client or the Client's quests or invitees, unless prior arrangements have been made with the Hotel Management.
- 7.2 If specified, liquor in excess of the amount specified will not be supplied until an authorisation is signed by the Client or a duly authorised representative present at the event.
- 7.3 The Hotel reserves the right to discontinue the supply of liquor at any time, pursuant to the Sale of Liquor Act and Maori Community Development Act 1962.

9.0 HOTEL DAMAGES/INSURANCE:



• HOTEL & CONFERENCE CENTRE •

- 9.1 The Client is financially responsible for any damage, breakage or pilferage sustained to the Hotel Premises or Equipment by the Client, the Client's guests, invitees, outside contractors or other persons attending the function, whether in the room reserved or any area or part of the Hotel, prior to, during or after the event.
- 9.2 Nothing is to be nailed, screwed, stapled or adhered to any wall, door or other surface or part of the building unless prior approval has been given by the Hotel Management. Suitable floor protection is to be used as required. Signage in Hotel public areas is to be kept to a minimum and must be approved by the Hotel Management.
- 9.3 For all exhibitions and stage set-ups produced by outside contractors, plans and power requirements must be approved by the Hotel's Chief Engineer a minimum of fourteen days prior to the event.
- 9.4 The Hotel will take all necessary care of the Client's property but will take no responsibility for damage to or loss of property or merchandise left in the Hotel prior to, during or after the function.
- 9.5 The Client will be responsible for the removal of the property after the conclusion of the event and any goods left in the Hotel after the function without prior arrangements will be deemed abandoned.
- 9.6 The Client must arrange their own personal liability insurance and security, as required.
- 9.7 The Client should conduct their function in an orderly manner, in full compliance with all applicable laws at a minimum disruption to other guests of the Hotel.
- 9.8 If the Hotel has reason to believe that a function will affect the smooth running of the Hotel's business, it's security or reputation, it reserves the right to cancel the function without liability at any time either before commencement of the function or during it.
- 9.9 The Hotel reserves the right to exclude or remove any objectionable persons from the function or Hotel premises without liability at any time during the function.

10.0 PRICING POLICY:

- 10.1 Goods & Services Tax is included in the quoted rates, unless stated otherwise. GST is subject to alteration without notice.
- 10.2 A service charge may be applicable for each additional hour a function continues after midnight based on the number of confirmed attendees. Likewise, a surcharge may apply for Food & Beverage functions of 25 guests or less.
- 10.3 Every endeavour will be made to maintain prices as quoted however prices are based on current costs and may be subject to change without notice to meet increases as they arise.

11.0 AGENCY:

11.1 Where the Organiser is not the Client, the Organiser warrants that it has the authority to enter into this Agreement on behalf of the Client.

12.0 ASSIGNMENT:

12.1 The Client may not assign its rights under this Agreement without the written consent of Distinction Whangarei.

13.0 DISPUTE AND APPLICABLE LAW:

13.1 This Agreement is made in New Zealand & its construction; validity & performance is determined under New Zealand law.

14.0 ENTIRE AGREEMENT:

1 14.1 The terms and conditions set out in this Agreement contain the entire Agreement as concluded between the parties.

15.0 FORCE MAJEUR:

1 15.1 Where matters beyond the reasonable control of Distinction Whangarei impairs or prevents Distinction Whangarei being able to perform its obligations under the event contract, the Client releases Distinction Whangarei from any liability or loss incidental or consequential to such matters.

16.0 COMPLIANCE WITH STATUTES AND REGULATIONS:

16.1 The Client shall observe all relevant statement, regulations, ordinances and by-laws relating to their activity.

17.0 VARIATION:

1 17.1 Any variation, amendment or modification of these terms and conditions shall only be binding where omitted to in writing and executed by the parties.

18.0 COVID-19

- 1 18.1 Distinction Whangarei will follow the advice of the New Zealand Government if they make any announcements regarding a change in level or lockdown at a regional or national level, this Covid Clause will come into effect.
- 18.2 Distinction Whangarei will work with the Client and aim to reschedule dates. All deposits paid will be credited towards the new dates. The credit will be valid for 24 months.
- 18.3 If Distinction Whangarei and the Client is unable to mutually agree/find new dates then all deposits will be fully refunded.
- 18.4 In the instance where there are no Government announcements and the Clients event can still go ahead in the current level/conditions but the client chooses not to proceed, the standard contract cancellation terms and conditions apply.